



HOME BUYER'S

needs assessment

Use these questions to
determine your new home needs.

- ☐ Why are you moving? What works (and what doesn't) in your current home?
- ☐ How long do you plan to live in your next home?
- ☐ What's your ideal monthly payment?
- ☐ How much are you pre-approved to borrow? And how much do you have saved for a down payment?
- ☐ How do you live in your home? Spend more time indoors or outdoors? Entertain a lot? Any regular overnight guests? Family hobbies (like gardening)?
- ☐ What is your ideal location and/or neighborhood? Do you want to live near a certain school or daycare? or public transportation? sports/recreation? elder care? cultural activities? etc.
- ☐ Ideally, how many bedrooms? bathrooms? other spaces? garage (and # of spaces)? special parking (boat, camper, etc.)?
- ☐ What from your wish list could you do without? What are your "deal breakers" (i.e. must-haves)?

A few more considerations...

- 1-story or multi
- block, brick, frame
- eat-in kitchen
- open concept
- separate dining room
- family room
- fireplace
- fenced yard
- workshop
- home office
- rec room
- deck, patio, pool
- waterfront



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